



AUSTCHAM
HONG KONG & MACAU
A MEMBER OF AUSTCHAM GREATER CHINA

WHERE BUSINESS, IDEAS AND NETWORKS MEET



MEMBERS PACK

OVERVIEW

CONNECT ENGAGE REPRESENT

AustCham represents the views and interests of Members to government departments and corporate stakeholders across the region including Hong Kong, Greater China and Australia. The Chamber is also an active member of Support Australia Group which exists under the auspices of the Australian Consulate-General in Hong Kong and aligns the interests of over 100,000 associates.

YOU'RE WELCOME

AustCham members come from a wide range of backgrounds, nationalities and interests, and represent around 500 companies. Our diverse membership is a cross-section of start-ups, SMEs, NGOs and large corporates across all industries and expertise. With such an extensive network, members leverage AustCham's connections to make business connections and reach decision-makers.

MISSION

The Chamber's mission is to promote and represent our Member's businesses and values, while enabling members to connect, engage and grow bilateral relationships.



WHY JOIN?



Largest International Australian Chamber

AustCham Hong Kong is the largest international Australian chamber. We have been helping grow businesses in Hong Kong and facilitating investment into Australia for over 30 years.

Business Connections

Connect directly with senior business leaders and government in Hong Kong, the Greater Bay Area and Australia.

A Leading Voice

We are a voice for our members in issues that matter – on an individual and corporate level. Effective and impactful advocacy campaigns are made possible through our extensive cross-border network.

Industry Access

AustCham's Committees provide all members access to the latest industry insight. Meet other like-minded professionals and collaborate on a range of different thought leadership campaigns and initiatives.

Professional Development

For businesses and individuals that value continuous professional development, AustCham seeks the highest quality speakers and latest research to provide members with the best learning opportunities.

New Opportunities

AustCham members boast a range of diverse backgrounds for new business leads and commercial opportunities. You don't need to be from Australian to be a member!



HOW CAN I GET INVOLVED?

Our vibrant committee network is the chamber's heartbeat and is open to all Members. Join a committee and learn alongside industry peers, network, stay connected to the latest market intelligence – be among the hundreds who meet regularly to network with other industry professionals, share ideas and collaborate on future events. The committees are also a good way to give back – for business and senior professionals to share their insight and experience.

The committees flush out ideas that help shape key issues that affect our members – from Hong Kong's environment to the Free Trade Agreement between Australia and Hong Kong to speaking up on government policy that affects you.

As one of Hong Kong's most influential business groups, we meet regularly with decision makers in Hong Kong, Australia and the Greater Bay region, offering access and influence where and when it matters most.

COMMITTEES

- Finance, Legal & Tax
- Business Technology
- Greater Bay Committee
- Macau Network
- Sustainability Committee
- Construction Property & Infrastructure
- Marketing & Media
- AustCham People Forum
- Women in Business Network
- AustCham Young Executive
- Small Business Network

CSR PARTNERS

AustCham is committed to giving back to the communities in which we operate – and, importantly, in which our members operate. Not only is this good for business, it is the right thing to do. By joining AustCham, you are supporting our three CSR partners who are active across Asia and we thank them for the support they provide to those who need it most.



THE HUB HONG KONG Hong Kong

The Hub provides educational support, extra-curricular classes, family counselling, social health and wellbeing services to those who need it most without discrimination.

www.thehubhk.wixsite.com/english

THE FRED HOLLOWES FOUNDATION

Across Asia

Four out of five who are blind don't need to be. The Fred Hollows Foundation Hong Kong aims to reach the increasing number of needlessly blind in the Asia region, especially in mainland China, where 20% of the world's blind live.

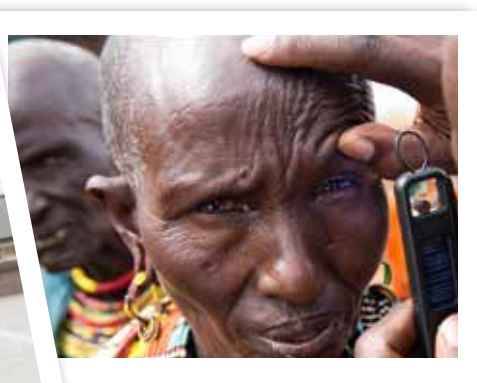
www.hollows.org/au/home

THE AUSTRALIAN INDIGENOUS EDUCATION FOUNDATION

Australia

The Australian Indigenous Education Foundation, is using the power of education to change the lives of young indigenous students.

www.aief.com.au



SELECTING YOUR MEMBERSHIP

Platinum Patron

All Hong Kong employees

This premium package of benefits is for companies who wish to increase their profile and add value to their membership by supporting the Chamber at the highest level.

Corporate Sponsor

8 company representatives

Companies keen to build brand can get behind one of AustCham's and align themselves with the committee and the full-year calendar of events.

Corporate Patron

6 company representatives

Corporate Patrons enjoy increased access over and above the Corporate Membership, including invitations to executive briefings and broader brand building across the AustCham network.

Corporate Member

2 company representatives

The ideal membership for companies registered in Hong Kong looking to engage with the extensive network of AustCham and become involved with Hong Kong's most influential chamber.

Corporate Member Addition

All Corporate members can purchase additional representatives at a discounted price so that more employees can benefit from the AustCham network.

Individual Members

Provides full access to committees and the potential to leverage the AustCham network and enjoy continuous learning and networking.

Young Executive Member

For individuals under 35 interested in accessing the AustCham network and to participate in initiatives such as the AustCham Mentor Program and Committees.

Non-Government Organisation

NGO membership is available to non-profit making and charitable organisations. Proof of non-profit status is required and acceptance is at AustCham discretion.

MEMBER BENEFITS

Discount on AustCham:
Events & Seminars
Event Management Service
Meeting room hire rates
Advertising channels
Member Benefits

Invitation to
join AustCham
Committee network*

Free, delivered
monthly copy of
AustCham news

Provide an
endorsement letter
to apply for an
APEC card

Reciprocal member rights
with 18 other Australian
Chambers/Associations
across Asia

Discounted access
to regular combined
International Chamber
activities e.g. Young
Professionals cocktails

* Access to Committee-only professional development & leadership briefings
with Government & Business leaders

EXTRA BENEFITS - BY CATEGORY

	PP	CS	CP	CM	IM	YE	NGO
All staff based in Hong Kong & Macau included in annual fee (upon registration)	✓						
Complimentary tables at Chamber's Annual Signature events	✓						
Member can bring a guest to AustCham events at member rate	✓	✓	✓	✓			
Complimentary seats at regular, private Platinum round table events	✓						
Co-sponsorship of Chamber's committee		✓					
Year long branding through the Chamber's committee program		✓					
Invitations to restricted AustCham Executive Briefings	✓	✓	✓				
Free copy of Australian Business in Hong Kong and Macau Directory	✓	✓	✓	✓	✓		
Two-page listing in the annual directory	✓						
One-page listing in the annual directory		✓	✓				
Half-page listing in the annual directory				✓			
Listing in the annual directory					✓		
Referral priority within AustCham's network	✓	✓	✓	✓			
Free business profile in AustCham news, in year of joining	✓	✓	✓	✓			
Corporate listing on AustCham's website	✓	✓	✓	✓			✓
Logo listing on AustCham committee web page		✓					

PP: Platinum Patron

CS: Corporate Sponsor

CP: Corporate Patron

CM: Corporate Member

IM: Individual Member

YE: Young Executive

NGO: Non-Government
Organisation

Contact Us

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MEMBERSHIP APPLICATION FORM

MEMBERSHIP CATEGORIES

ANNUAL FEE

Platinum Patron	On Request
Corporate Sponsor	HK\$88,000
(Includes 8 members+ co-sponsorship of AustCham working group)	
Corporate Patron	HK\$17,800
(Includes 6 members)	
Corporate Member	HK\$10,200
(Includes 2 members)	
Corporate Additional Member	HK\$2,400
(Must be in addition to existing corporate)	
Individual Member	HK\$3,600
Young Executive	HK\$1,950
(Must be 35 years of age or under)	
Non-Government Organisation	HK\$1,550*
*Subject to AustCham discretion	

PERSONAL DETAILS

Mr Surname _____

Ms Given names _____

Nationality _____
If Australian, please specify state

Date of birth _____

Referred by: _____
(Full name)

Would you like to join our committees:

Yes No

Areas of Interest:

Construction & Property	Human Resources
Financial/Professional Services	Greater Bay Area
Technology/Innovation	China Business
Sustainability/Environment	Small Business
Marketing/Communications	Legal
Government Relations	Macau
Women in Business	Others: _____

Declaration

By submitting this form you agree that information supplied to The Chamber may be included in official Chamber publications and other Chamber communications

Signature: _____
Type your full name of insert a digital signature here

Date: _____

CORPORATE DETAILS

Company name _____

Company Address _____

Job title _____

Mobile _____

Email _____

Personal Email _____

Direct Telephone _____

Company website _____

Nature of Business _____

No of Employees in Hong Kong/Macau

<10	10 to 30	30 to 50
50 to 100	100 to 250	>250

Hong Kong/Macau Office

Headquarters	Regional Office
Representative Office	Local

PAYMENT METHOD

Cheque payable to
The Australian Chamber of Commerce in Hong Kong

Credit Card (Amex/Visa/Mastercard)

Expiry Date: _____

Cardholders name: _____